## **Introduction: Why eXp Realty is the Future of Real Estate**

The real estate industry is evolving faster than ever, and staying ahead of the curve is essential for any successful agent. eXp Realty is revolutionizing the industry by offering a cloud-based, agent-owned model that empowers agents like you to build a scalable business with flexibility and growth opportunities that go beyond traditional brokerage models.

If you’re considering making the switch to eXp Realty, you’re in the right place. This eBook will walk you through the key steps to transition smoothly, so you can take full advantage of eXp Realty's unique benefits—from revenue sharing and stock awards to cutting-edge tools and global collaboration. Whether you're looking to create more passive income, have more control over your career, or simply want to align with a forward-thinking brokerage, eXp Realty could be the game-changer you’ve been waiting for.

Transitioning from your current brokerage to eXp Realty in British Columbia involves a few clear steps. Here's a simple guide to help real estate agents smoothly move to eXp Realty:

**1. Research & Decision-Making**

* **Understand eXp Realty**: Review the eXp Realty model, tools, support, and revenue opportunities (e.g., stock ownership, revenue share).
* **Contact a Sponsor**: Connect with an existing eXp Realty agent (sponsor) to get insights and ask any final questions.
* **Evaluate Commission Split & Fees**: Understand the commission structure (80/20 split, capped at $16,000 annually) and additional benefits like virtual training and tech tools.

**2. Notify Your Current Brokerage**

* **Review Your Contract**: Ensure there are no restrictions or penalties for leaving your current brokerage.
* **Provide Written Notice**: Give formal written notice of resignation, following any specific guidelines outlined in your contract. This can include notifying your managing broker and settling any pending transactions or documents.

**3. Complete eXp Realty Application**

* **Apply Online**: Submit an online application via eXp Realty’s website, including details about your real estate license.
* **Submit Background Check**: eXp Realty will typically require a background check as part of the onboarding process.
* **Sign Independent Contractor Agreement (ICA)**: After approval, sign eXp Realty’s ICA outlining terms and conditions as an agent.

**4. Transfer Your Real Estate License**

* **BC Financial Services Authority (BCFSA)**:
	+ Log in to the BCFSA portal and complete the "Change of Brokerage" form.
	+ You’ll need your current managing broker’s approval for the transfer.
	+ If you are a managing broker, inform the BCFSA and transition your status accordingly.

**5. Set Up eXp Realty Tools**

* **Virtual Office Setup**: eXp Realty operates in a cloud-based environment. You'll gain access to their virtual platform, eXp World, which offers support, training, and collaboration tools.
* **Set Up KV Core CRM**: eXp provides access to KV Core, a powerful CRM to manage leads, transactions, and clients.
* **Branding & Marketing Setup**: Update your personal branding (e.g., business cards, email signatures) to align with eXp Realty, following their branding guidelines.

**6. Attend Onboarding & Training**

* **Orientation**: Attend eXp’s orientation sessions to get familiar with systems, policies, and procedures.
* **Training Programs**: eXp offers continuous training through live sessions in eXp World. Take advantage of sessions that cover topics like lead generation, social media marketing, and building your business.

**7. Transition Active Deals**

* **Finalize Existing Deals**: Coordinate with your current brokerage to transfer or close any active deals.
* **Submit New Transactions to eXp**: All future deals will go through eXp Realty’s transaction management system.

**8. Begin Operating under eXp Realty**

* **Start Prospecting and Working with Clients**: With all tools and systems in place, start conducting business under the eXp Realty banner.
* **Revenue Share & Stock Options**: Begin exploring eXp Realty’s revenue share and stock programs to understand how they work.

By following these steps, you’ll ensure a smooth transition to eXp Realty in British Columbia, allowing you to take full advantage of the brokerage's innovative platform and opportunities.

## **Final Thoughts: Taking the Leap to eXp Realty**

Switching to eXp Realty can be one of the most rewarding decisions for your real estate career. With its agent-centric culture, cutting-edge technology, and a wealth of resources to support your business growth, the platform is designed to help you thrive. Whether you're an individual agent, part of a team, or running a brokerage, eXp Realty simplifies the transition process with a dedicated onboarding team, personalized support, and clear steps to get you set up for success.

### Your Next Steps

* **Submit Your Application**: This is where your journey starts. Visit the [eXp Realty Join Application](https://joinapp.exprealty.com) to begin.
* **Leverage Your Resources**: Take advantage of the eXpert Care Concierge and the extensive support channels available, from onboarding assistance to detailed training in eXp University.
* **Stay Connected**: Join eXp's vibrant community through Workplace, attend live training sessions, and explore opportunities like the Revenue Share program, which could provide long-term financial growth.

Remember, transitioning to a new brokerage is a big step, but you're not alone. eXp Realty provides a supportive environment every step of the way, from the moment you submit your application to your first sale as an eXp agent.

**Are you ready to make the move?** Schedule a zoom or telephone call at <http://schedule.tomikonomou.com> to learn more about how to accelerate your success.